

## Sreenivasa Institute of Technology and Management Studies (SITAMS) Department of Mechanical Engineering

## **ONE DAY NATIONAL LEVEL WEBINAR**

On

## "Why Email ID is Important in Digital World? "Career in Email Marketing"

**Introduction:** If a business wants to communicate with a customer, the best way to do it is through an email. Nearly 86% of consumers would like to receive promotional emails from companies and they do business in digital world. Emails are the quickest way to announce a sale, share company news, or remarket to previous customers.

**Objectives:** When if we wants to start an email marketing campaign for your business, there are a few important objectives you'll want to cover. This webinar generally addresses several key points:

- ➤ One of the main objectives of an email marketing campaign is to inform your readers.
- ➤ Another objective of email marketing is to attract users to your company.
- Next, your emails should engage users.
- > Speaking of guiding, your emails should guide users to visit your website.
- > To turn potential customers into loyal, lifetime customers, you first have to nurture them, and email marketing is a great way to do so.
- ➤ The end goal of all email campaigns is to convert potential customers and to keep current customers on board with your brand.

**Speaker's Details**: Mr. Dinesh Kumar, Digital Marketing Manager,

Candy Technologies Pvt Ltd. Bangalore.

**Convenor**: Mr. R.Satheesh, Associate Professor, Mechanical Dept., SITAMS.

**Coordinator** : Mr.D.Raju, Assistant Professor, Mechanical Dept., SITAMS.

**Date** : 25.06.2020

Mode : Online

**Target Audience**: Faculties, students and public

**Organized by** : Department of Mechanical Engineering, SITAMS.

